



GREATER LINCOLNSHIRE LOCAL ENTERPRISE PARTNERSHIP LIMITED

(A COMPANY LIMITED BY GUARANTEE)

Registered number: 09223395

ANNUAL FINANCIAL SUMMARY
FOR THE YEAR ENDED 31 MARCH 2024

COMPANY INFORMATION

DIRECTORS (at year end)

Prof. Neal Juster (Chair)
Cllr Colin Davie
Cllr Rob Waltham
Cllr Craig Leyland
Debbie Barnes
Sarah Louise Fairburn
Nick Worboys
Alison Ballard
Cllr Phillip Jackson
Darren Cunningham
Julian Free
Mandy Watson
Simon Bird
Nikki Cooke
Claire Foster
Shaun Povey
Liam Scully
Cllr Gale Waller
Mark Webb

COMPANY SECRETARY

Wilkin Chapman LLP
The Maltings,
11-15 Brayford Wharf E,
Lincoln
LN5 7AY

ACCOUNTABLE BODY

Lincolnshire County Council
County Offices,
Newland, Lincoln,
LN1 1YL

REGISTERED NUMBER

09223395

REGISTERED OFFICE

Greater Lincolnshire LEP
County Offices,
Newland, Lincoln,
LN1 1YL

Auditors

Forrester Boyd
26 South Saint Mary's Gate,
Grimsby,
North East Lincolnshire,
DN31 1LW

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Introduction

This financial report is intended to provide an overview from the Accountable Body of the audited Greater Lincolnshire transactions for the 2023/24 financial year.

The GLLEP operational gross budget for FY23/24 was set at £1.164m, and £1.077m was expended against this budget. Of this, a total of £860,764 (80%) delivered the core function of the GLLEP, namely staffing, governance and sundries such as travel.

£118,372 (11% of total expenditure) was expended on supplier support. This expenditure chiefly supported our comms and events programme, which delivered a strong website presence, an increase in social media subscribers over the year of 10.5%, the most successful annual conference in GLLEP history, with c.500 delegates, and a programme of additional events including a UKFV event at the Lincolnshire Show, and the annual VIP lunch. This ensured that the KPI to “enhance the reach of the GLLEP’s engagement activities” was exceeded. Just over 20% of this expenditure was used to commission specialist support for the UK Food Valley programme, in addition to the separate UK Food Valley programme budget.

£22,576 (2% of total expenditure) was utilised to deliver the KPIs associated with development of the GLLEP’s “game changer” sectors and utilisation of our Strategic Advisory Boards. In FY23/24, this included supporting the development of the Greater Lincolnshire Defence and Security Cluster, and the completion of an energy analysis project for the UK Food Valley, co-commissioned with the University of Lincoln. Additional activity to support the UK Food Valley was delivered utilising a separately allocated programme budget.

£75,440 (7% of total expenditure) was expended on research and skills activities and supporting Team Lincolnshire. This enabled delivery of the KPIs related to enhancing and expanding our economic, strategy, business and skills evidence bases, providing strategic direction for employment & skills and utilising our Strategic Advisory Boards to support priority sectors.

Full details of the important work that the LEP has achieved within 23/24 can be found in the LEP Annual Report 2023-24 which will also incorporate a Financial Reporting section aligned to this report.

INCOME AND EXPENDITURE FOR THE YEAR ENDED 31 MARCH 2024

FINANCIAL SUMMARY 2023/24

<i>INCOME</i>	<i>Note</i>		<i>23/24</i>		<i>22/23</i>
Core Funding	1,2	£	300,000	£	375,479
Other Core contributions	1,2	£	139,300	£	584,050
Invest and Grow	3	£	300,226	£	168,700
Business Investment Fund	4	£	-	£	5,123
Programmes	5	£	1,653,714	£	-
Growth Hub	6	£	316,625	£	286,625
Interest Received	7	£	342,525	£	207,266
Total Income		£	3,052,389	£	1,627,243

<i>EXPENDITURE</i>	<i>Note</i>		<i>23/24</i>		<i>22/23</i>
Core Funding	1,2	£	480,663	£	941,036
Other Core contributions	1,2	£	225,035	£	809,203
Invest and Grow	3	£	-	£	-
Business Investment Fund	4	£	147,437	£	14,148
Programmes	5	£	1,017,488	£	1,432,927
Growth Hub	6	£	316,625	£	286,625
Total Expenditure		£	2,187,247	£	3,483,939

BALANCE SHEET FOR THE YEAR ENDED 31 MARCH 2024

The closing year cash balances (Note 8) as per the agreed policy are:

	<i>Note</i>		<i>23/24</i>		<i>22/23</i>
Core Reserve	1,2	£	1,488,944	£	1,608,912
Other cash balances	1,2	£	295,399	£	458,109
Invest to Grow Fund	3,4	£	1,787,963	£	1,819,512
Business Investment Fund	4	£	5,000	£	152,436
Programmes	5	£	2,386,911	£	1,237,981
Company Provision	-	£	550,217	£	507,600
Interest Received	7	£	342,525	£	207,266
Total		£	6,856,959	£	5,991,817

Long term loan investments	£ 3,400,000	£	3,500,000
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**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2024**

- Net spend on the account is £

	£
Core Cost net spend	180,663
Other Core contributions	85,735
Invest To Grow payback	(300,226)
Business Investment Fund	147,437
Programmes	(636,226)
Gross Interest	(342,525)
Net spend	(865,142)

The following notes provide more detail on the values shown on page 1.

Note 1: Core Funding

Within year £439,300 of Income and £705,698 Expenditure as detailed below:-

AREA - DESCRIPTION	INCOME (£)	ACTUAL SPEND (£)
Core	300,000	480,663
Skills Advisory Panel	-	-
EM Ambassador Network Grant	-	64,005
CGAF/LMAF Management Fee	-	59,644
Career Kickstart/Sustainability	128,200	97,267
Defence	11,100	4,119
TOTAL	439,300	705,698

Note 2: Match funding

There is a requirement for the LEP to match fund £250,000 of the core budget with a further £125,000 of match funding. Analysis has shown that a minimum match funding of £440,715 has been achieved from Lincolnshire County Council (LCC) supporting the delivery of the LEP core function.

These costs are made up of:-

- LCC officer support (Non Accountable Body) £ 395,147
- Research and skills £ 24,000

- | | |
|-------------------------|----------|
| • Employment and Skills | £ 21,050 |
| • Growth Hub Additional | £ 518 |

Note 3: Invest and Grow

Following the restructure of the Loan agreement, Chestnut Homes Land Ltd have paid interest to the sum of £200,226 and made an initial loan repayment of £100,000. This is however behind schedule following no further land/house sales.

Changes in year:

- Underspend on LMSF and CGAF £ 127k capital £169,295
- Transfer of 30K to Innovation council on Programme

The final balance on account is £1,787,964 with £311,664 committed to activity and £1,476,300 amount uncommitted for future investment. This is split by £880,563 Capital and £595,737 Revenue/Capital

Long term investment Loans as at 31st March 2024 amounted to £3,400,000 as follows:

- £3,400,000 - Chestnut Homes - Boston Quadrant

Note 4: Business Investment Fund

The Business Investment Fund is closed and there remained a small amount of money to be released to the last project Orderwise. A final amount of £21,195 was paid in year resulting in a small £5,000 underspend that will be placed on the investment reserve.

The payment to SBS Ltd is in default to the sum of £126,242 due to non-completion of contract. Debt provision has been made.

Note 5: Programmes

Within the year we saw the near financial completion of the **Single Local Growth Fund (SLGF)** and **Getting Building Fund (GBF)**.

On SLGF a final payment (£167k) was made to the Boston Quadrant Housing project. A further £874K was released for capital expenditure on the Clean Growth Accelerator programme. These monies were paid from the agreed Freedom and flexibility Offset Account. The 2nd instalment of £500k of Income was received relating to the Grantham Technology and Innovation Centre and this has been placed on reserve.

GBF is now financially complete following the recovery of a small amount of overpayment (£336). There remains some match funding to evidence on one of the projects and the programme has now moved into outcome monitoring.

The **Career Hub programme** continues to progress well. Expenditure in year amounted to £495,579 with Income of £453,242 of income. Income was received as follows:

- CEC Income £273,378
- Lincolnshire County Council - £144,872
- Other Partner Income -£34,991

The remaining balance of £42,337 was covered by LEP reserve.

On the **UK Food Valley Programme** £49,284 of income was received from Lincolnshire County Council to support the commission activity of the Cold Store Study. £169,053 was expended on account and covered the progression of the UK Food Valley activity.

Initial payments of £35,496 were released on the work of the **Strategic Advisory Boards**.

The **Clean Growth Accelerator Programme** expended £1,165,036 of which £847,676 was covered by SLGF Offset (as identified above). At year end the Offshore Energy Project financially completed with a total grant award of £1million. £165,036 was released to the Grimsby Fish Van Initiative that will see further spend into 24/25.

The **Labour Market Programme** supports 5 projects. In year spend was £771,810 which included payments to cover the previous years accrual. Last year the accrual for World Wide Fruits was overstated and therefore the account has been amended this year to the value of (£651,188) to balance the account.

Note 6: Growth Hub

The Greater Lincolnshire LEP secured £316,625 of revenue funding from BEIS to continue the operation of the Growth Hub (GH) service during 2023-2024. The main focus for the Business Lincolnshire Growth Hub in 23/24 has been the continued support of a wide range of businesses within greater Lincolnshire.

The Business Lincolnshire Growth Hub has provided:

- East Midlands Cluster lead provision
- a service that meets the identified needs of businesses
- align business support offers
- Developing greater intelligence to deliver an added value offer
- Develop and implement a segmented service offer

A detailed report on Growth Hub activity will be submitted to government in June 2024 as part of agreed reporting timeframes and more information on individual programme activity can be found on www.businesslincolnshire.com

Note 7: Interest

All interest has been applied as per the cash balance and interest policy. Interest was calculated on an individual cash balance basis until the 31st March 2024 where the reserves were merged following Board decision.

Any deposits held within the Council's cash balance, that it holds on a daily basis, on behalf of another body or party is allocated interest at a daily average yield rate, compounded quarterly over the year.

Total interest in year is £342,525 as follows:

Cash Balance 1	Core Operations	190,343
Cash Balance 2	Investment	65,965
Cash Balance 3	Programmes	65,807
Cash Balance 4	Company Provision	20,410

Note 8: Cash Balances

As recommended by the Finance and Audit Committee and agreed by LEP board the Accountable Body merged the cash balances on account at year end. The closing cash balance for the year 23/24 (this includes the interest from above) is **£6,856,959**

END